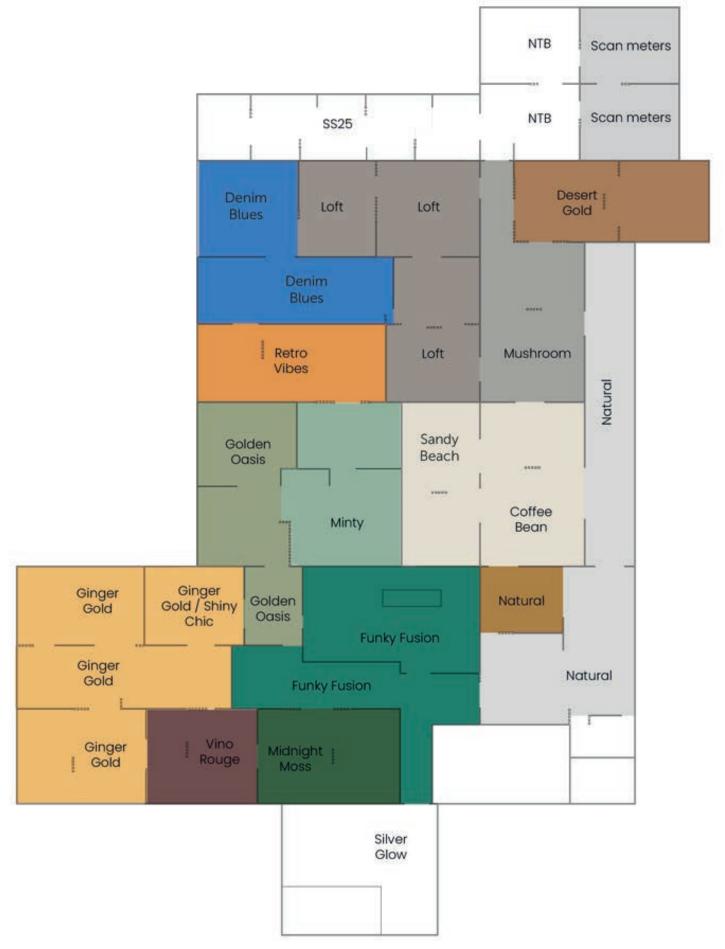
# **SHOWROOM SALES GUIDE** AUTUMN & WINTER COLLECTION 2024



# FLOORPLAN



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# The road towards a SUCCESSFL **Showroom Appointment**



CHECK: o Activity + Turnover o Products

+ Categories bought + Open orders o Customer Data o Open amount

> + Credit limit + Payment terms

o Customer Website

FINISH

h



#### WELCOME

o Hang up coat and offer a drink

Small talk 0 (How are you? How is business?)

Never leave a customer alone 'wondering'

#### **BEFORE START**

o Are you familiar with our company? (explain terms and conditions)

- How do you conduct business? 0
- o What sold well?
- o What products are you interested in?
- 0 Are you here for a Selection or an Order?





#### **DURING VISIT SHOW**

- o Articles the customer is interested in
- Bestsellers 0
- New items 0

collaborate

work neatly

planning

o Outlet items (printed list)

take initiative

#### **AFTER SALES PROMOTE & CROSS SELL OTHER BRANDS**

- o Do you know our other brands?
- o Explain how to re-order
- o Explain claims policy o Check if we have the
- correct contact address (every contact added is worth 15€ a year)

Check when to plan a new appointment!

#### **CLOSING** THE DEAL

- o Check if terms and conditions are clear
- o Check delivery date o Confirm notes with the
- customer o Confirm the delivery

address with the customer

# HOUSE RULES FOR THE SHOWROOM EVENT

The showroom event is just around the corner. This is a great opportunity to remind everyone of the agreements or rules that have already been made. These are probably rules that everyone is already aware of, but it's always good to mention them again. This way, we can make it a wonderful event together!

#### Dress Code:

The dress code for the showroom event is casual neat and businesslike. This means you should be dressed representatively and have a professional appearance. It is expected that you wear clothing appropriate for a business environment. Therefore, no sportswear, flip-flops, shorts, overly short clothing, and overly casual outfits etc.

#### Personal Hygiene:

Ensure that you are fresh and wellgroomed. Pay attention to personal hygiene.

#### **Professional Behavior:**

Always be professional in your behavior and language. Treat all attendees with respect and kindness, including colleagues, visitors, and customers.

Avoid negative or offensive remarks about colleagues, competitors, or products.

#### Mobile Phones and Electronic Devices:

The use of mobile phones and other electronic devices is only allowed if necessary for work-related tasks. If personal device use is necessary, limit it to breaks or outside the showroom space.

#### **Confidentiality and Data Protection:**

Always be aware of the confidentiality of company informattion and customer data. Handle sensitive informattion responsibly and do not share it with unauthorized persons. Ensure all electronic devices are locked with strong passwords and do not leave them unattended in the showroom.

#### **Cleanliness:**

Let's ensure together that the showroom space is neat and tidy. If everyone contributes, we will present ourselves well. To make the most efficient use of the coffee area, encourage customers to use the coat rack for jackets and bags. This way, the table can be used by the next person.

#### Punctuality:

You know your own schedule best. Be present well before your client arrives. If you are unexpectedly delayed or absent, inform your colleagues. For account managers with appointments during the event: ensure you are also available througwood the day to assist other clients.

Last but not least, enjoy the event, be enthusiastic, and share your ideas! We are here to make an unforgettable impression, so let your creative spirit run free and present our 'World of Inspiration' with appropriate pride.

Let the spectacle begin!





# FUNKY FUSION

#### **Funky Fusion**

It's botanical. It's dark. It's Funky Fusion. Our main theme revolves around rich fabrics, luxurious materials, and interesting shapes. And lots of greens, golds, and a dash of hot pink.

#### A dark, lush botanical garden

Where to begin? With the jungle-esque MARIAMA hanging lamps? The shapely SAMUI candle holders? The gorgeous CETARA table lamps? The softness of the MALACIA lamp shade? The quirkiness of the MURELA vases? It doesn't matter where you start, but you will end up with a room full of furniture and accessories that will make the space feel like a dark, lush botanical garden.

#### **Mysterious vibe**

The theme's main shades (emerald, pink, and gold) are perfectly captured in the BURONDA etagere and the KOLIBRI candle holders. Hints of gold and petrol from the MARCIO hurricane and the PANTHEO tea light reinforce this theme's mysterious vibe.





#### <u>Colours</u> Dark green, emerald, gold Details in pink/purple

#### **Materials**

Ceramics, glass, marble

### SHOWROOM COLOURS

Racing car PPG1139-7

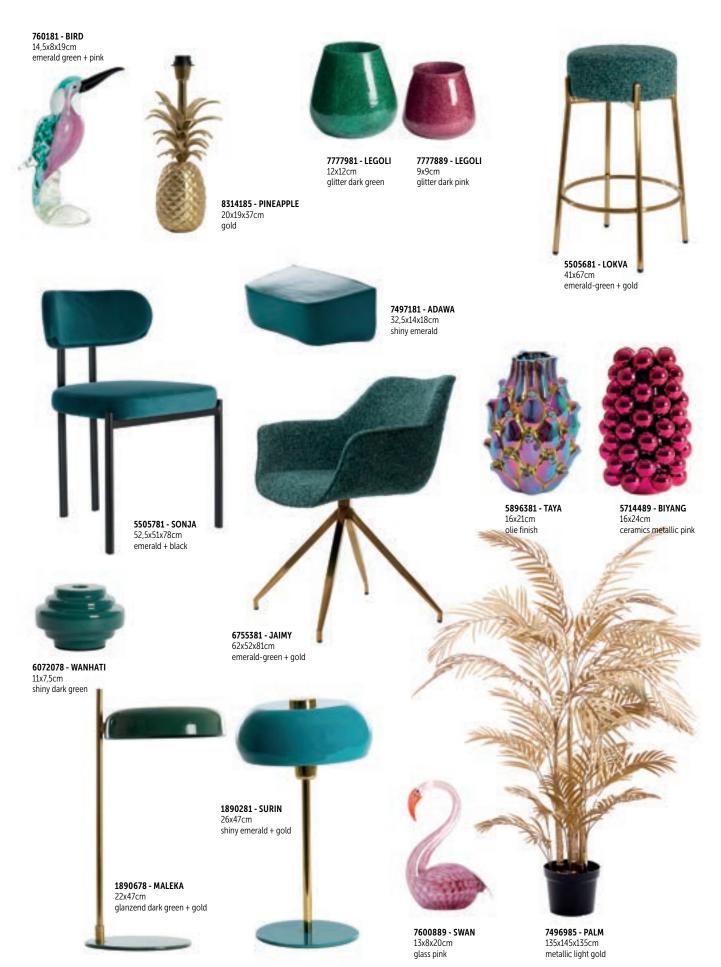




Gale wind PPG1139-5

Uwalls bloemen nacht





# FURNITURE & LAMPSHADES



100x34x214cm smoke glass+matt black funky fushion



**6739563 - SUTERA** 90x39x174cm glass clear-gold <u>funky fushion</u>



6753918 - HUAL 100x24,5x179cm matt black-gold <u>funky fushion</u>





6787112 - AINO 140x35x80cm smoke glass+matt black funky fushion



6755663 - SUTERA 120x35x80cm glass clear-gold funky fushion



6773312 - WINSTON 141x37x81,5cm matt black funky fushion



6738085 - YLAYA 140x35x80cm matt black-gold funky fushion



6718912 - BOCA 100x25x70+120x25x80cm matt black wash-gold funky fushion



6745312 - MUDEN 140x78cm mango wood matt black+black funky fushion



**6755281 - CHARLIE** 72x57x85cm velvet dark green+gold <u>funky fushion</u>



50,5x44,5x82cm velvet dark green-black funky fushion



6728169 - GENEVE 81x71x70cm velvet olive green+gold funky fushion



**6841881 - SITAL** Ø220cm green <u>funky fushion</u>



2230931 - DAHLIA 30cm green funky fushion



2230943 - XENIA FLORA 30cm green funky fushion

# FURNITURE & LAMPSHADES





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Notes

# MIDNIGHT MOSS

#### **Midnight Moss**

Midnight Moss theme is filled with fabulous understated hues, antique bronze, and fine leather.

#### **Complementing hues**

Because most elements within this theme are either green(ish) or aubergine-coloured, they all work really well together. Like the VICARI candle holders that mattch perfectly with the ZAZINA table ornament, the KOSAKA dining chair and the green marble of the YNEZ table. It also complements the green hues in the DAKWA side table and the MICKY table lamp.

#### **Centre of attention**

Our AVOCADO vase puts the kitsch in kitchen. Its interesting shape and texture will be the centre of attention during your next dinner party. It also pairs well with the ELIZA tea lights and OWL vase.





#### <u>Colours</u>

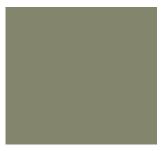
Sand, olive green, green, brown, antique bronze, brown bronze

#### **Materials**

Wood (sandblasted), metal, leather, glass

#### SHOWROOM COLOURS

Mysterious marsh PPG1125-5



Oakwood brown PPG1054-6 Synchronicity PPG1021-2





**6073889 - ITINGA** Ø9,5x15,5cm glass bubble pink Midnight moss



7496382 - ZAZINA 20,5x19x39cm synthetic taupe Midnight moss

**6738081 - YLAYA** 140x35x80cm metal matt green Midnight moss



5715476 - ODALI 24x40cm ceramics green + dark pink Midnight moss



**6067264 - LUZIANA** Ø10x30cm glass green Midnight moss

**7490678 - BAMBOO** 70x60x120cm naturel + green/red Midnight moss



7495682 - VODICE 34x18x43cm resin taupe + metal dark bronze Midnight moss



7778517 - WANHATI Ø13x10,5cm shiny burgundy Midnight moss



**7760587 - ELIZA** Ø10x9cm glass purple-cream Midnight moss



**2230957 - PASSION** Ø30X21cm purple Midnight moss

6075317 - LOROS 22,5x9x31,5cm burgundy-cream + bronze Midnight moss

# FURNITURE & LAMPSHADES



6742185 - YVANA 101x36x200cm antique gold midnight moss



6739984 - CHISA 55x40x180cm wood brown-black midnight moss



6750884 - CHISA 97x42x202cm wood brown-black midnight moss





6739784 - CHISA 150x40x70cm wood brown-black midnight moss



6758876 - BESUT 103x37x80cm marble green+glass-gold midnight moss



6765712 - YELLOV 120x76cm wood black-black midnight moss



6745184 - CHISA 80x80x78cm wood brown-black midnight moss



dark green+black midnight moss



6772581 - MASANA 51x47x82cm leather green+black midnight moss



6772283 - KATE 58,5x47,5x82,5cm bouclé dark green-black midnight moss



6738481 - RAMY 90x31x46cm leather green midnight moss



6738469 - RAMY 90x31x46cm leather dark brown midnight moss



6862182 - BOSASO 300x200cm light brown-olive green midnight moss



2230754 - GEMSTONE 30cm brown midnight moss



2230058 - VELOURS 30cm olive green midnight moss

# **VINO ROUGE**



#### Vino Rouge

Every item in the Vino Rouge theme exudes the richness of a fine red wine. Drink it in through its *ton-sur-ton* colours, smooth velvets, classic woods, and shiny eyecatchers.

#### A theme fit for a god

Bacchus himself would come down from Olympus to visit a home that was filled with items from the Vino Rouge theme. He would marvel at the peculiarity of the BEKAPO vases, and the soft shapes of the TACITU footstool. And we're sure that the fringe on the MALACIA hanging lamps would tickle his fancy, as well as the FLOWER tea light.

#### The stars of the show

In this theme, the accessories are the (albeit modest) stars of the show. The BURONDA etagere shines, especially when set on or near the MAES decorative dish. This also goes for the KORTOSI and LEANJA vases and the ADETA hurricanes.





### <u>Colours</u> Coral, terra, wine red, stone brown, brown

#### **Materials**

Wood, bouclé, terrazzo, ceramic, glass

#### SHOWROOM COLOURS

Cashmere kiss PPG1053-5



Synchronicity PPG1021-2

Burgundy wine PPG1053-7





6354037 - BELAWAN Ø44x4cm resin burgundy Vino rouge



**6072137 - WANHATI** 13x10,5cm shiny coral Vino rouge







6615079 - BURONDA



**1890037 - SURIN** 22x34cm shiny coral + gold Vino rouge

**1890117 - SURIN** 23x40cm shiny burgundy + gold Vino rouge



5714437 - BIYANG 16x24cm metallic red Vino rouge

> **6073737 - KUMOPA** 10x36cm burgundy Vino rouge



# FURNITURE, CARPETS & LAMPSHADES



6787218 - AINO 100x34x214cm glass smoke+antique bronze <u>vino rouge</u>



6770527 - LUCAMBO 100x30x204cm smoke glass+antique bronze <u>vino rouge</u>



6761785 - MARIKI 110x40x180cm smoke glass-gold <u>vino rouge</u>



smoke glass-gold vino rouge

vino rouge



6753785 - MARIKI 55x40x180cm smoke glass-gold <u>vino rouge</u>

vino rouge



6787118 - AINO 140x35x80cm glass smoke+antique bronze <u>vino rouge</u>



6709818 - HARTSVILLE 119x25x80,5cm dark brown brown vino rouge



6874617 - KOSAKA 79x57x52cm burgundy



6774385 - ECKLEY 56x47x79cm velvet glass gold-black <u>vino rouge</u>



6776712 - ANTONY 72x64x82cm bouclé black-black <u>vino rouge</u>



7485883 - HUMADA 300x200cm bouclé terra <u>vino rouge</u>



2230754 - GEMSTONE 30cm brown <u>vino rouge</u>



2230746 - GEMSTONE 30cm terra <u>vino rouge</u>



2230755 - GEMSTONE 30cm old pink <u>vino rouge</u>

# GINGER GOLD



#### **Ginger Gold**

With its antique bronze, smokey greys, deep blacks, glossy surfaces, and interestinglyshaped ceramics, this theme simply breathes luxury. Add a splash of amber and some mirrors *et voilá*: Ginger Gold.

#### A philosophical approach

Witwood light, there can't be dark - a philosophical approach to interior decoration. To create contrast, this ultra-luxurious theme combines light and dark colours but also smooth and rough textures. The roughness of the KIALY chair pairs very well with the smooth surfaces of the gold-coloured OXE coffee-table set and the smokey colour of the LUKARO lamps contrasts with the creaminess of the SABARA deco pot.

#### **Exuding luxury**

The caramel-coloured, velvet KNOT pillow, the bronze BIYANG deco vases, the LUKARO hanging lights, the ELIAS rug - each and every single accessory in this theme exudes luxury.

#### <u>Colours</u>

Amber, grey, smoke, black, antique bronze, bronze, glossy

#### <u>Materials</u>

Marble, agate, mirror, velvet, bouclé, glass, ceramic



#### SHOWROOM COLOURS

Branchline PPG1008-6



Winter cacoa PPG1000-4

Photowall Watercolors





**5718243 - KELIMUTU** 19x11,5cm resin cream + brown Ginger gold



**7779960 - FLOWER** Ø8 x 22 cm glass brown+light yellow Ginger gold



**7600594 - TURTLE** 15,5x14,5x7cm amber + amber-black Ginger gold



5719420 - OZZERO 32x12x37cm ceramics matt dark bronze Ginger gold

**6073990 - ITINGA** Ø10x26,5cm glass bubble amber Ginger gold



**5714598 - BIYANG** Ø18x28cm ceramics metallic gold Ginger gold



# FURNITURE, CARPETS & LAMPSHADES





**6761764 - MARIKI** 110x40x180cm glass brown-light gold <u>ginger gold</u>



6753764 - MARIKI 55x40x180cm glass brown-light gold ginger gold



5503665 - OXE 100x30x70+120x35x80cm antique bronze+smoke glass ginger gold



6787418 - EZRA 120x40x80cm glass smoke+antique bronze ginger gold



6787812 - MORENA 120x25x72+140x25x82cm black+agate black ginger gold



160x44x82cm mango wood matt black+black ginger gold





**6789133 - RIANNE** 100x75cm marble brown-antique bronze <u>ginger gold</u>



6796043 - KIALY 237x96x75cm cream ginger gold



**5501643 - KIALY** 105x85x81cm cream ginger gold



6728426 - TILTON 78x60x75cm bouclé cream+bronze ginger gold



6795743 - KAMOVA 65x65x78cm cream ginger gold



6786443 - AVORIA 92x82x77cm bouclé cream ginger gold



6795782 - KAMOVA 65x65x78cm light brown ginger gold



6795783 - KAMOVA 65x65x78cm brown-cream ginger gold



# FURNITURE & LAMPSHADES



6795983 - SINOSA 59x50x83cm brown-cream+wood dark brown ginger gold



**6795982 - SINOSA** 59x50x83cm light brown+wood dark brown <u>ginger gold</u>



6810782 - SITAL 230x160cm coffee ginger gold



coffee ginger gold



NEW CABINET - DARK BROWN WOOD



2230205 - BOLERO 30cm white ginger gold



2230745 - GEMSTONE 30cm brass ginger gold



**2230548 - LUBIS** 30cm grey ginger gold



2230687 - PRAYA 30cm black ginger gold

Notes







#### **Golden Oasis**

Imagine a design-starved desert. Far away, you see a glimmer. An oasis! A gorgeous Golden Oasis with champagne hues and ochre colours, sandblasted wood, comfortable furniture, fine linens, and golden accents.

#### Whimsical, shapely & cute

Turn your home into your own luxury oasis with the bouclé UVITA sofa, the CAVAZZO cushion, the ELATI hanging lamps, and the LAPAZ side table. The MEAVE cabinet is spacious enough to display your favourite pictures and still have some room left for the whimsical ODATE vase, the shapely ZAZINA ornament, or the chic ELIZA tea lights.

#### The perfect size

For that little bit of additional luxury, we highly recommend adding the VODICE ornament to your home décor. It's large enough to make a statement but not so large that it takes over the space (i.e., the perfect size).



#### <u>Colours</u>

Sand, light grey, grey green/olive green, yellow ochre, brown, champagne, gold

#### **Materials**

Wood (sandblasted), metal, leather, papier maché, ceramics, rattan, linen

### SHOWROOM COLOURS

Sea timber PPG1112-4





Eijffinger Twist 318024





**7778469 - WANHATI** 11x7,5cm shiny olive green Golden oasis



**7760660 - ELIZA** Ø12X10cm glass purple-cream Golden oasis

**2986076 - MIZIA** Ø50x44,5cm velvet green + webbing naturel Golden oasis





**5704482 - BEKAPO** 24,5 x 11,5 x 34,5 cm ceramics beige Golden oasis

**5500860 - RADAJA** 58x58x78cm ocher yellow + black Golden oasis



8056418 - LUNE 36x18x486cm ant. bronze Golden oasis



**5711969 - CHEDI** 25x60cm matt olive green Golden oasis



**6353443 - REDIU** 37x35x6,5cm cream + olive green Golden oasis



**1890469 - SURINNA** Ø31x49cm matt olive green Golden oasis



**1890176 - SURIN** Ø23x40cm shiny light green + gold Golden oasis

÷

**5511983 - KIOTO** 154x39x77cm acacia wood dark brown Golden oasis

# FURNITURE, CARPETS & LAMPSHADES



6//0518 - LUCAMBO 100x30x204cm glass+antique bronze golden oasis



6770418 - LUCAMBO 45x35x180cm glass+antique bronze golden oasis



48x35x190cm wood matt dark brown golden oasis





6767484 - BITIKA 100x40x80cm wood dark brown golden oasis



6767584 - BITIKA 150x40x80cm wood dark brown golden oasis



6774583 - BRYSON 100x30x70+120x40x82cm wood brown-black golden oasis



6794713 - YNEZ 120x78cm travertin sand+antique bronze golden oasis



120x74,5cm acacia wood-black golden oasis



5500660 - UVITA 191x93x73cm ocher yellow golden oasis



6738482 - RAMY 90x31x46cm leather sand+wood naturel golden oasis



**6874669 - KOSAKA** 79x57x52cm olive green <u>golden oasis</u>



**5500860 - RADAJA** 58x58x78cm ocher yellow+black <u>golden oasis</u>



6723382 - BUTTERFLY 72x72x84cm leather sand golden oasis



6773069 - GUMACA 90x77x72cm bouclé green golden oasis



6786081 - VINSTRA 79x76x79cm bouclé green+bronze golden oasis

# FURNITURE, CARPETS & LAMPSHADES



6786925 - DJESLIN 57x51x84cm light grey golden oasis



6772582 - MASANA 51x47x82cm leather sand+black golden oasis



6740560 - OLIVE 50,5x44,5x82cm velvet ocher-black golden oasis



6856877 - SJORS 300x200cm olive green+light grey golden oasis



6859777 - SJORS Ø200cm olive green+light grey golden oasis



2230619 - VANDY 30cm olive golden oasis



2230767 - GEMSTONE 30cm olive golden oasis



2230819 - VANDY 30CM beige golden oasis

Notes

# MINTY

#### Minty

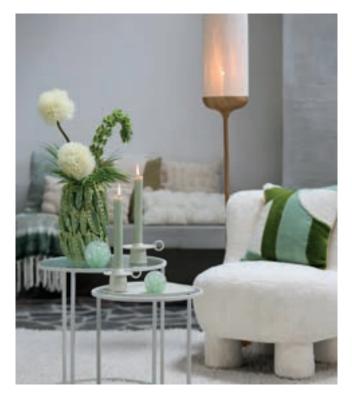
Our Minty theme is nothing if not modern. It mixes mattcha and mint-coloured items with cream-coloured basics and natural Materials. Bright green and yellow accessories add a pop of colour.

#### Light & happy

This theme combines wood, glass, and metal with light and happy colours that are reminiscent of spring. The KAMOVU chair is as comfortable as it's stylish. And it's the best seat in the house, giving you a chance to marvel at the dapper FABA vase, the smart DANIA hanging lamps, the wooden DOZZA candle holders, and the cute REWA vases.

#### Fluffy sturdy pillows

Sometimes, all you need is a big pile of fluffy pillows. Whatever you use them for, the CELLIO, SAKALA, and TOFNA throw pillows are made from the finest and sturdiest Materials.





#### <u>Colours</u>

White, cream, sand, yellow, green (grass/mint), gold

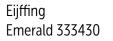
#### **Materials**

Wood (natural), glass, metal

#### SHOWROOM COLOURS

Fancy flirt PPG1119-5













-

6354273 - BINANGA 34x7,5cm white + green Minty



**5716476 - FABA** 21x31cm ceramics mint green Minty

**6073776 - KUMOPA** 10x36cm green Minty



**5718276 - KELIMUTU** Ø19x11,5cm resin green + white Minty 5714840 - JUANA 38x45cm mint green Minty



6353776 - LEWOTOBI Ø28x17cm resin green + white Minty



5714940 - LORITO 25x14x20cm mint green Minty







glass clear+cream minty



6755184 - NIPAS 45x40x180cm wood brown minty



6742584 - NIPAS 88x40x84cm wood brown <u>minty</u>



6742684 - NIPA 90x45x160cm wood brown minty



**6787143 - AINO** 140x35x80cm glass clear+cream <u>minty</u>



6795384 - BIBOERA 118x37x82cm wood naturel+black minty



6718412 - CAMASCA max 120x39,5x80cm black+wood minty





6745183 - CHISA 80x80x78cm mango wood naturel-black <u>minty</u>



6759226 - ALMOND 160x72x79cm bouclé cream-wood black <u>minty</u>



6759126 - ALMOND 91x71x77cm bouclé cream-wood black <u>minty</u>



6773043 - GUMACA 90x77x72cm bouclé cream <u>minty</u>



**6795843 - KAMOVU** 79x76x77cm cream <u>minty</u>



6795584 - PALOS 60x58x83cm wood naturel <u>minty</u>



6795484 - PALCA 59x53x74cm wood naturel <u>minty</u>



bouclé cream-black

<u>minty</u>



**2230347 - DARK LINEN** 30cm dark linnen <u>minty</u>



**2230810 - TWEED** 30cm green minty

Notes


# **RETRO VIBES**

#### **Retro Vibes**

This season, our Retro Vibes theme is filled to the brim with interior-design classics, such as chrome, velvet, and glass, and throwback colour combos, such as orange, brown, and cream.

#### 1970 vs 2024

This 70s-inspired theme has a modern flourish. The 70s are well-represented in the colours, materials, and general vibe of the APULA dining table, the shiny SURRINA table lamp, and the dining chair. You'll find the 21st century in the contemporary shapes of various accessories, such as the 'winged' MELINK vases, the WANHATI tea light, and the ODALI ceramic vases.

#### The 'Me decade'

Nothing in this theme captures the atmosphere of homes in the 'Me decade' like the different lamps that are featured in this theme. With its colour palette, frills, and distinct shape, the MIZIA hanging light is the epitome of the 70s.

#### **Colours**

Cream, ecru, beige, sand, caramel, cognac, (dark) brown, chrome

#### **Materials**

Wood, velvet, bouclé, glass, travertine



### SHOWROOM COLOURS

Alpaca wool PPG14-19 Salted pretzel PPG1077-6 Triton 430001





**1890690 - MALEKA** 22x47cm shiny orange + gold Retro vibes



**6073994 - ITINGA** 10x26,5cm glass orange Retro vibes



**2984633 - MILATOS** Ø38x51cm webbing Retro vibes



**2984733 - LAVRIO** 48x29cm webbing Retro vibes

**6072182 - WANHATI** 13x10,5cm shiny dark brown Retro vibes



**1891590 - DEVIA** 30x62,5cm velvet orange Retro vibes







**7778490 - WANHATI** 11x7,5cm shiny orange Retro vibes

**5717283 - PALATIK** 32x31x44cm cognac brown Retro vibes



**5715443 - ODALI** 24x40cm cream + orange Retro vibes



**1890319 - SURRINA** 26x41cm shiny nickel Retro vibes



6765583 - ESPITA 152x40x80cm wood oil brown retro vibes



6757383 - ESPITA 104x40x158cm wood oil brown retro vibes



6757183 - ESPITA 40x40x80cm wood oil brown retro vibes



6789562 - APULIA 150x76cm wood redbrown retro vibes



6783582 - AMELIE 175x85x82cm brown retro vibes



5501782 - AMORI 65x60x76cm brown-terra retro vibes



6786412 - AVORIA 92x82x77cm bouclé dark brown retro vibes



60,5x60x87cm bouclé light caramel-black retro vibes



6772282 - KATE 58,5x47,5x82,5cm bouclé sand-black retro vibes



6755382 - JAIMY 62x52x81cm velvet terra+black retro vibes



**7485483 - BERASA** Ø220cm brown retro vibes



NEW CABINET - HUAL CREAM

retro vibes



2230347 - DONKER LINNEN 30cm dark linnen retro vibes



2230522 - COOKIE 30cm brown retro vibes



2230754 - GEMSTONE 30cm brown retro vibes

# DENIM BLUES



#### **Denim Blues**

The official motto for the Denim Blues theme is 'less is more'. This theme is all about minimalism and boasts multiple blue hues, cool shapes, and an overall modern vibe.

#### **Embrace the 21st century**

Embrace the 21st century with all that this contemporary theme has to offer. The darkblue UVITA sofa is the perfect place to relax after a long day. Especially when you put your drink on the PUNO coffee table or on the JAKOLA stool and turn on the SURRINA table lamps. Now, nothing can stand in the way of a perfect evening at home.

#### **Dancing lights**

You will love the way the candle light from the MALEA and WANHATI tea lights dances on the white-and-blue stripes of the MUNDAKA deco vases.





<u>Colours</u> White, black, (dark) blue, cobalt

<u>Materials</u> Wood (natural), metal, glass, ceramic

### SHOWROOM COLOURS

Royalty PPG1161-7



Fresh granite PPG0997-3

Photowall watercolors lines | blue





7499972 - CALDERA 90x3,5x120cm cream + blue Denim blues

2976372 - RAFA 70x15cm cream + blue Denim blues



5718273 - KELIMUTU 19x11,5cm white + blue Denim blues

**5500675 - UVITA** 191x93x73cm dark blue Denim blues

2240962 - TOSSA Ø40x30cm blue-cream Denim blues



8190980 - LIVA 40x12,5x48cm blue Denim blues

**6797180 - ABALA** 45x45x59cm blue Denim blues

**7778280 - ADETA** 18x21cm shiny blue Denim blues



1890380 - SURRINA 26x41cm shiny cobalt Denim blues



**7496143 - LOVINAC** 16x19x47cm cream Denim blues



2240961 - TOSSA Ø40x30cm black-cream Denim blues

8313280 - PETCH 22x40cm shiny cobalt Denim blues



5500875 - RADAJA

58x58x78cm dark blue + black Denim blues



120x40x160cm matt black denim blues



6784612 - RAYNA 106x35x190cm wood black denim blues



150x40x80cm wood black denim blues





6776512 - MUDEN 160x40x184cm mango wood matt black+black denim blues



6787412 - EZRA 120x40x80cm glass clear+matt black denim blues



6772712 - QUENZA 160x44x82cm acacia wood matt black denim blues



6774512 - BRYSON 100x30x70+120x40x82cm wood matt black denim blues



6761612 - QUENZA 220x100x76cm acacia wood matt black denim blues



6784984 - NORI 240x100x76cm eiken wood naturel-black <u>denim blues</u>



5500675 - UVITA 191x93x73cm dark blue <u>denim blues</u>



5500875 - RADAJA 58x58x78cm dark blue+black <u>denim blues</u>



6723380 - BUTTERFLY 72x72x84cm leather blue denim blues



6786388 - SENJA 89x85x74cm bouclé white+black draaivoet denim blues



6773026 - GUMACA 55,5x45,5x80cm furry white denim blues



6772580 - MASANA 51x47x82cm leather blue+black denim blues



90x77x72cm velvet black-black denim blues



6776672 - AALIYAH 55,5x45,5x80cm velvet blue-black denim blues



6755372 - JAIMY 62x52x81cm velvet blue+black denim blues



50,5x44,5x82cm velvet blue-black denim blues



7485784 - HUMADA 230x160cm bouclé naturel denim blues



6864343 - LITICO 300x200cm naturel denim blues



NEW CABINET - ABAGE

denim blues



NEW CABINET - ABAGE ROUND

denim blues





2230047 - VELOURS 30cm petrol blue <u>denim blues</u>



2230880 - LIVIGNO 30cm black <u>denim blues</u>

Notes










#### Loft

Transform your suburban home into a Manhattan loft with the luxury items from our Loft theme. Dark woods, chic marble, and sleek velvet are the stage on which the accessories shine.

#### **Extravagant vibe**

Mattte surfaces, shiny accessories, and interesting textures work together to give your home that extravagant vibe that you will find in penthouses and lofts all around the world's metropoles. The dark wood of the LOUISA cabinet is the perfect backdrop for your favourite books, albums, and other treasures, as well as the ASHORO vases and the LEANI tea lights.

#### Let the luxury wash over you

Stretch out on the KIALY sofa, hug the fluffy VAJEN cushion tight and let the luxuriousness of your home wash over you. Or light a candle in the SALTILLO candle holder and let your favourite coffee cool down on the ZAPALA coffee table. Either way, enjoy!





#### Colours

Cream, grey, smoke, taupe, (dark) brown, silver, nickel

#### **Materials**

Marble, agate, mirror, velvet, glass

### SHOWROOM COLOURS







Synchronicity PPG1021-2

Arte Graphite GRA3





**6073257 - SALTILLO** 16,5x14x9cm raw nickel Loft



5711227 - ASHORO 20,5x13x29cm grey Loft

6796328 - ALURIO 35,5x35,5x100cm nickel satin Loft



**6783957 - MARSH** 43x27x53cm raw nickel + black Loft

**6344919 - MAES** 20x20x1,5cm nickel Loft

NUA

**1891052 - DANIALO** Ø22x67,5cm dark brown + dark Loft



**5500584 - LOUISA** 76x38x210cm dark brown Loft



**5500484 - LILIAN** 75x40x200cm dark brown Loft



**5500384 - LILIAN** 75x40x200cm dark brown Loft



**1740012 - LABIN** 15x51cm smoke + black Loft







5500584 - LOUISA 76x38x210cm wood dark brown loft



5500484 - LILIAN 75x40x200cm wood dark brown loft



5500384 - LILIAN 75x40x200cm wood dark brown <u>loft</u>







6753619 - MARIKI 100x40x90cm glass clear+nickel loft



**6796013 - KIALY** 237x96x75cm beige <u>loft</u>





**6795713 - KAMOVA** 65x65x78cm beige <u>loft</u>



6728188 - GENEVE 81x71x70cm bouclé cream+nickel <u>loft</u>



6794783 - YNEZ 120x78cm dark brown marble+dark brown <u>loft</u>



6795913 - SINOSA 59x50x83cm beige+wood dark brown loft



6795983 - SINOSA 59x50x83cm brown-cream+wood dark brown <u>loft</u>



6772983 - ELYNA 56x55x79cm velvet brown-matt black <u>loft</u>



6772912 - ELYNA 56x55x79cm bouclé black-matt black <u>loft</u>

<u>loft</u>



**6810727 - SITAL** 230x160cm taupe <u>loft</u>



**2230816 - KASSEI** 30cm beige <u>loft</u>



2230057 - CHELSEA 30cm silver <u>loft</u>





**2230804 - SAVERNA** 30cm dark brown <u>loft</u>

Notes


# DESERT GOLD

#### **Desert Gold**

Desert Gold is what would happen if you would decorate your vacation home with Middle-Eastern accessories. It combines warm desert colours with natural shapes and modern materials.

#### **Bohemian flair**

Give your home a touch of bohemian flair with the LONIA hanging lamps, the ALICE bar stools, and the ULLOLA deco vases. Or throw the MIRASO plaid over your favourite chair. It goes really well with the HUSLIA, CANAZEI, and TEDDY cushions. If you're into delightful shapes, then the LONIA hanging lamps and the ANTIGA candle holders are made for you.

#### A perfect match

The OTA candle holders match perfectly with the polyresin VEDELLA deco vases and with the TRESA etagere, which all look great on top of the BIBOCA dining table. Pull up a MELAKY chair and you're set.

#### <u>Colours</u>

Cream, sand, light brown, brown, dark brown, caramel, bronze

#### **Materials**

Wood (sandblasted), metal, webbing, rattan, jute



#### SHOWROOM COLOURS

Cocoa delight PPG1078-6

Greek village PPG1081-2

Cinnamon frost PPG1081-4



**6877883 - LUANI** 60x30cm cognac Desert gold

**2985027 - LONIA** 71x53,5x23cm grey + ant. bronze Desert gold



**2984927 - LONIA** 53x43x18cm grey + ant. bronze Desert gold



**6612882 - ROSANA** 27x26,5x11,5cm sand + light brown spotted Desert gold



**6877783 - LUANI** 45x45cm cognac Desert gold



**5701294 - MUNDAKA** Ø15,5x33,5cm ceramics matt terra - cream Desert gold



**5894785 - TINGRI** Ø59x90cm polyresin ant. bronze Desert gold

6612582 - ANZIO 44x43,5x7cm sand + light brown spotted Desert gold



6763683 - MOCU 58x40x180cm glass+wood oil brown <u>desert gold</u>



6757583 - MOCU 95x40x140cm glass+wood oil brown <u>desert gold</u>



6757483 - MOCU 100x40x85cm glass+wood oil brown desert gold





6792464 - SONDRIO 95x35x190cm wood matt dark brown desert gold



6753583 - BIBOCA 140x78cm acacia wood-black <u>desert gold</u>



6719384 - MILITARY 180x85x43,5cm wood brown desert gold





6746118 - BOCOV max 118x28x81cm antique bronze-black <u>desert gold</u>



6783513 - AMELIE 175x85x82cm beige desert gold



6789083 - MELAKY 52,5x49x77,5cm wood brown+webbing naturel desert gold



6777184 - RENU 70x60x71cm wood brown+webbing naturel desert gold



6862984 - MORAZAN 56x53x79cm wood naturel+rattan naturel <u>desert gold</u>



6773182 - BANSUD 83x66x71cm velvet brown+black desert gold



6755261 - CHARLIE 72x57x85cm velvet caramel+gold <u>desert gold</u>



desert gold



300x160cm brown desert gold



6862394 - DHAYO 300x200cm naturel-terra <u>desert gold</u>



2230916 - SENDAI 30cm sand desert gold





2230686 - PRAYA 30cm brown <u>desert gold</u>



2230546 - LUBIS 30cm brown <u>desert gold</u>

Notes


## MUSHROOM



#### Mushroom

If brown and grey is your thing, our Mushroom theme is made for you. We combined paper maché with linen and ceramics to create an earthy atmosphere, which is enhanced by natural grey hues.

#### Centrepiece

The SUKAU hanging lamps will be the centrepiece of your room. Their soft light touches everything, from the (brand-new!) DEHESA wall art, CELANO mirror, and TRENETA rug to the NAHUA cabinet, the CASTOR cushion, and NAMTU deco vases. And if you're looking for some extra lighting, just place an IMOLA lamp base with the DARK LINEN lampshade on the QIANO side table.

#### Shadow patterns

If you place a couple of ELVIRA tea lights in front of it, the candle light will shine right through the LIVNO ornament and create interesting and fantastical shadow patterns on the wall behind it. Sit back and enjoy!

#### **Colours**

Ecru, sand, beige, light/dark grey, (greyish) brown

#### **Materials**

Wood (sandblasted), linen, ceramics, paper maché



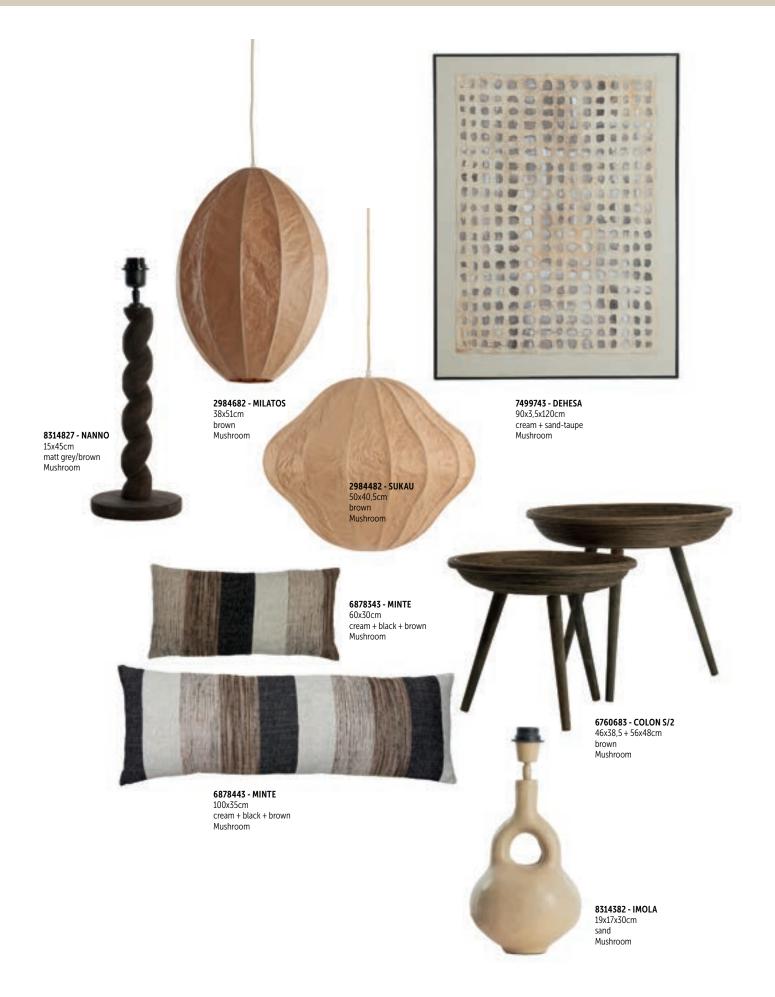
### SHOWROOM COLOURS

Hikers paradise PPG0998-2



Arte Oblong deep creek 42546







6799513 - NAHUA 110x35x190cm beige <u>mushroom</u>



6799413 - NALUNO 60x35x190cm beige <u>mushroom</u>



6765112 - YINTHE 119x40x161cm black mushroom







6731916 - YLAYA 100x35x213cm antique black <u>mushroom</u>



6731816 - YLAYA 100x35x213cm antique black <u>mushroom</u>



6732016 - YLAYA 140x35x80,5cm antique black <u>mushroom</u>



6/99813 - KULONA 140x76cm beige <u>mushroom</u>



6785484 - TURI 120x76cm acacia wood dark brown-black <u>mushroom</u>



6759283 - ALMOND 160x72x79cm teddy sand+wood black <u>mushroom</u>



6795813 - KAMOVU 79x76x77cm beige mushroom



8600130 - BANDUNG 83x64x86cm rattan spider <u>mushroom</u>



6795512 - PALOS 60x58x83cm wood black <u>mushroom</u>



6795412 - PALCA 59x53x74cm wood black <u>mushroom</u>



6793783 - DELMAR 60,5x57x76,5cm wood dark brown+seagrass <u>mushroom</u>



6793983 - DINA 48x44,5x82cm wood dark brown+seagrass <u>mushroom</u>



6787083 - DIEYDA 67x68x72cm brown-black <u>mushroom</u>



6786984 - DJESLIN 57x51x84cm dark brown <u>mushroom</u>



6774383 - ECKLEY 56x47x79cm brown-black <u>mushroom</u>



**6790433 - HERMIEN** 124x40x184cm rattan brown <u>mushroom</u>



7485013 - TRENETA 300x200cm beige <u>mushroom</u>



**7485113 - TRENETA** Ø220cm beige <u>mushroom</u>



2230871 - LIVIGNO 30cm light grey <u>mushroom</u>



2230915 - CADE 30cm beige <u>mushroom</u>



30cm liver <u>mushroom</u>



2230804 - SAVERNA 30cm dark brown <u>mushroom</u>

Notes

## SANDY BEACH

#### Sandy Beach

The countryside and the 21st century meet on the shores of Sandy Beach. Let the colours of the beach wash over you with this modern, well-balanced, *ton-sur-ton* theme.

#### Those long summer evenings

To really drive that beach theme home, Sandy Beach features natural Materials, soft shapes, and light colours, along with some gold accents for a hint of luxury. The UVITA sofa is as sturdy as it's comfortable, perfect for those long summer evenings. Also perfect for those long summer evenings, is the BUDONGO lamp base, especially when you combine it with the MEDANA lamp shade.

#### **Contemporary cute**

The LUZZU deco vase is made with standard ceramics, but in a contemporary shape that perfectly captures the rural and modern vibe of the theme. Speaking of contemporary, did you see that cute little ceramic CAMEL ornament?





#### **Colours**

Cream, ecru, sand, beige, accents in gold

#### <u>Materials</u>

(Dark) wood, rattan, linen, ceramic, paper maché

#### SHOWROOM COLOURS

Coffee cream PPG1008-1 Alpaca wool PPG14-19

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**9208833 - RAFIKA** Ø50X21cm naturel Sandy beach **2985733 - RAFAELLA** Ø42x27cm raffia naturel Sandy beach

**5715143 - LORITO** 35x21x30cm ceramics cream Sandy beach



**3909284 - SIMONIS** Ø40x25cm naturel Sandy beach

8217082 - NANNO Ø30x138cm matt naturel Sandy beach



**5714843 - JUANA** Ø38x45cm ceramics cream Sandy beach



6072582 - DOZZA Ø12x18cm matt naturel Sandy beach



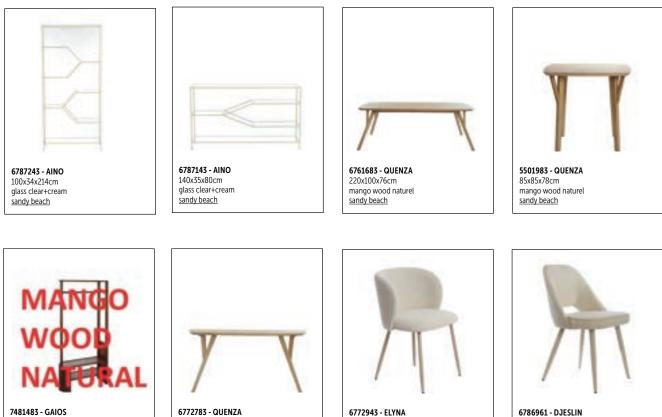
8315082 - FIERA Ø23x25cm matt naturel Sandy beach



**3908843 - SIMON** Ø40x25cm cream Sandy beach



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**7481483 - GAIOS** 85x30x180cm mango wood naturel sandy beach

6772783 - QUENZA 160x44x82cm mango wood naturel sandy beach



56x55x79cm cream+cream sandy beach





30cm white sandy beach



2230698 - BRESKA 30cm parel white sandy beach

## COFFEE BEAN



### Coffee bean

What happens when you upgrade an 18th century farmhouse? Exactly: the Coffee Bean theme. Dark browns, ecrus, golden accents, rotan, bouclé, and contemporary shapes are all part of this modern theme.

### Stylish & fun

That interior design can be stylish and fun is proven by the quirky shape of the VEGLIO side table and the BUGIBBA deco vases. Made with classic Materials, such as wood and ceramics, their shape and design brings them right into the 21st century. This also goes for the bouclé AVORIA chair, the TINGO deco vase, and the OLONA lamp base.

### Starring: mushrooms

For us, the stars of this theme are the mushroom-shaped accessories, such as the mushroom-studded PLENTZIA deco vase and the upside-down-mushroom vase, NEIRA. They don't only look good on the AYMARA dining table but also in the LILIAN cabinet.





### <u>Colours</u>

Cream, ecru, sand, beige, accents in gold

### <u>Materials</u>

(Dark) wood, rattan, linen, ceramic, paper maché

### SHOWROOM COLOURS

Leather apron PPG1020-6

Coffee cream PPG1008-1



# NEW



**7764684 - ANOSY** 26x48cm clear + matt dark brown Coffee bean



**5507013 - BLAINE** 56x62,5x76,5cm dark brown + cream Coffee bean



**5719964 - TICINO** 15,5x19,5cm ceramics dark brown Coffee bean



**2225978 - MEDAN** Ø25x36cm cream + brown + dark brown Coffee bean

**8313943 - OLONA** 16x27cm cream Coffee bean



**5716984 - LAVCI** 35,5x35x51cm ceramics matt dark brown Coffee bean **2982883 - KOZANA** Ø48x55cm brown + cream + dark brown Coffee bean





**5718843 - CORSICO** 25x38cm ceramics matt cream Coffee bean



# FURNITURE, CARPETS & LAMPSHADES





6799543 - NAHUA 110x35x190cm cream coffee bean



6799443 - NALUNO 60x35x190cm cream coffee bean







6785684 - YUKI 119x41x80cm acacia wood+glass <u>coffee bean</u>



140x76cm cream coffee bean





5500643 - UVITA 191x93x73cm cream coffee bean



5500743 - OVITO 93x87x73cm cream coffee bean



6795764 - KAMOVA 65x65x78cm sand-cream coffee bean



6795743 - KAMOVA 65x65x78cm cream <u>coffee bean</u>



5502043 - FERENTINO 74x74cm acacia wood+bouclé cream <u>coffee bean</u>



6795943 - SINOSA 59x50x83cm cream+wood dark brown coffee bean



6795583 - PALOS 60x58x83cm wood dark brown coffee bean



coffee bean

# FURNITURE, CARPETS & LAMPSHADES



Notes




### Natural

This theme is all about comfort and style. It combines basic colours, such as white, beige and a flash of green with natural Materials, such as rotan, acacia wood, and seagrass.

### Natural vibe

If Mother Nature - the world's first interior designer - were to decorate a room, we're sure she would choose every last item from the Natural theme. From the raw raffia of the KABINDA hanging lamps and the interesting shape of the ALVEZO candle holders to the soft wool of the XAMURI rug, this theme gives your space a floor-to-ceiling natural vibe.

### Perfect

The cream-coloured TABUA etagere is perfect for storing your knick-knacks, holding your jewelry or displaying some pretty rocks. Just like the SABARA deco box is perfect for holding larger items, such as pens, beauty products, or bulbs of garlic.





### **Colours**

Sand, light grey, grey green/olive green, yellow ochre, brown, champagne, gold

### <u>Materials</u>

Wood (sandblasted), metal, leather, papier maché, ceramics, rattan, linen

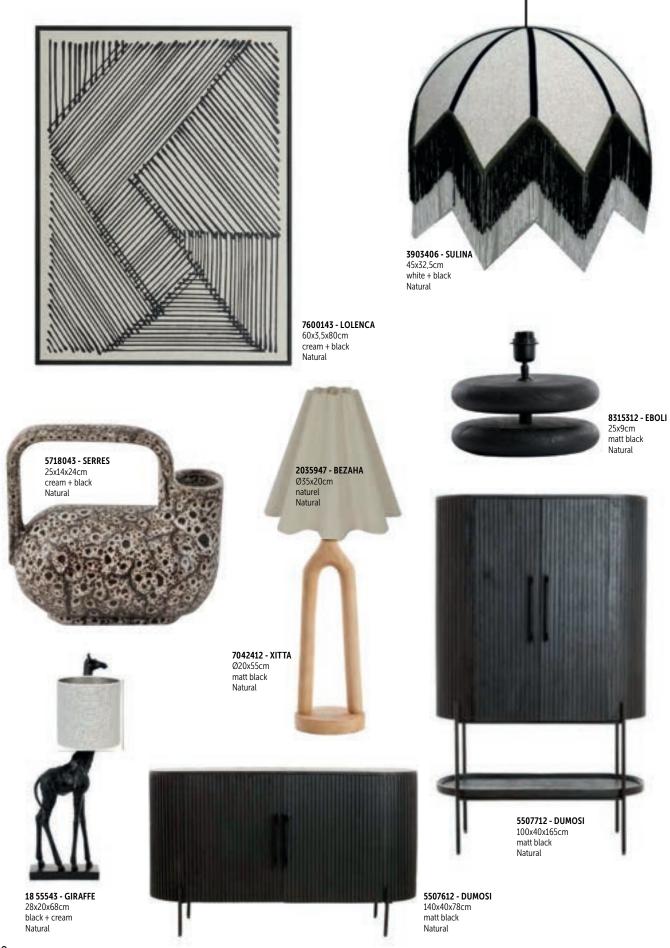
### SHOWROOM COLOURS

Rocky road PPG1000-2 Dust bunny PPG1000-1

Eijffinger emerald bamboo weave 333433



# NEW



# FURNITURE, CARPETS & LAMPSHADES



6707612 - CALLAO 244x47x200cm wood matt black natural



6707712 - CALLAO 122x47x200cm wood matt black natural



6742112 - YVANA 101x36x200cm matt black <u>natural</u>





6767364 - MEAVE 120x40x180cm wood matt dark brown natural



6742212 - YVANA 141x37x81cm matt black natural



6772784 - QUENZA 160x44x82cm acacia wood natural



6767264 - MEAVE 120x40x80cm wood matt dark brown natural



85x85x78cm acacia wood natural



6774784 - QUENZA 140x76cm acacia wood dark brown natural



6759226 - ALMOND 160x72x79cm bouclé cream-wood black natural



6784512 - CERFS 89,5x32,5x45,5cm wood matt black natural



6874743 - CHIB 59x62x86cm cream+black natural



6774382 - ECKLEY 56x47x79cm bouclé cream-black <u>natural</u>

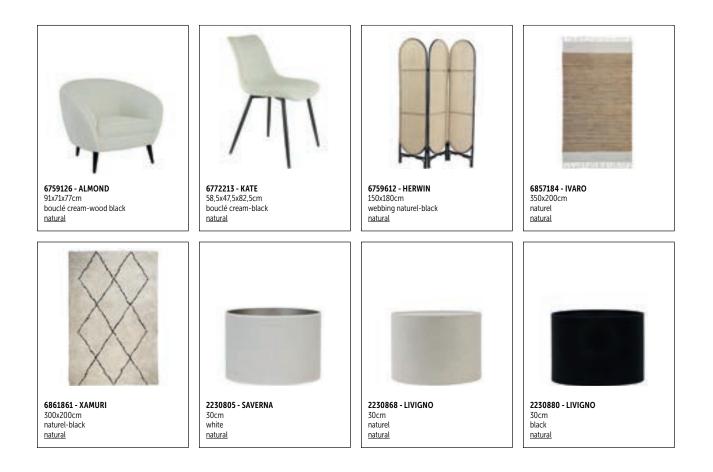


6862912 - MORAZAN 56x53x79cm wood black+rattan naturel <u>natural</u>



6776743 - ANTONY 72x64x82cm bouclé cream-black natural

# FURNITURE, CARPETS & LAMPSHADES



Notes





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# Labels

In the showroom, various labels are attached to the products. Some are standard, while others indicate specific features or materials. Below is an explanation of the different labels we use.

### **PRODUCT LABEL**

<u>Each item</u> in the showroom has a hangtag with the logo, and on the other side, a sticker with the product information. This includes the item number, item name, dimensions, and a scannable barcode.



### JUST ARRIVED

To indicate which products have been newly added to the collection, a JUST ARRIVED label is attached. This is managed by the styling team.

Justarrived

### PROMOTION

This label is attached to items that have a promotional price or are part of a specific promotion.



We are increasingly using sustainable materials in the production of the products in our collection. To inform customers about this, we have developed various hangtags that are attached to these specific items. We list them for you.

### HANDMADE

This label is attached to products that are handcrafted. The price of the product may therefore be slightly higher than average.

Because the product is handmade, there may be visible differences between the items.

### **RECYCLED GLASS**

This label is exclusively attached to products made from recycled glass.

### PAPER MACHÉ

This label is attached to products made from paper-maché. Paper-maché is made from recycled paper and is not waterproof.

### Examples

Fine paper: SORELL, MELIS, TARIFA, SALOU en MELILLA Coarse paper: GARDEZ, KAROTA, TIMERGA en GELAN









# Materials

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# Materials

# Aluminum

Aluminum is a malleable silver-white metal. It is remarkably light in weight compared to other metals. For instance, it is 60% lighter than iron. Yet, it is a strong matterial, resistant to corrosion and does not rust.

What's interesting about aluminum: despite its relative strength, the metal can be excellently shaped into any desired form. Aluminum is also highly suitable for powder coating or wet painting in any chosen color.



# Iron

Iron is a chemical element, a gray, rough transition metal. Iron is extracted from iron ore, mined in iron mines located in many parts of the world.

In everyday language, the term "iron" is often used to refer to matterial that is actually called steel, an alloy of iron and carbon.

To prevent rust formattion on iron, the matterial must be provided with a protective layer. Consider surface treatments such as wet painting, powder coating, or galvanizing. Iron used in products is more cost-effective than stainless steel.



# **Stainless steel**

Stainless steel is a versatile, wear-resistant matterial that can be produced in large quantities at once. Because stainless steel can be used both indoors and outdoors, it is suitable for processing into various objects and articles.

Stainless steel is an alloy of mainly iron, nickel, chromium, and carbon. Stainless steel is more corrosion-resistant than steel. On stainless steel, a thin layer (transparent rust) forms, which then protects the underlying matterial. The addition of nickel in stainless steel also makes it non-magnetic.



# Glass

The main substance used in the manufacture of glass is quartz, as mentioned earlier. This raw matterial is extracted from sand. For glass production, a mixture of lime, soda, and mixed sand is used. This mixture is melted at high temperatures. Subsequently, the matterial is cooled very rapidly, causing it to harden. Before the glass is completely hardened, it is easily moldable. There are various ways to work glass, including;

### **MACHINE-MADE**

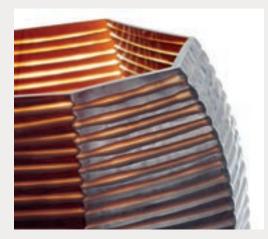
Made using a machine or mold. This can be recognized by the clearly visible seam on the item.

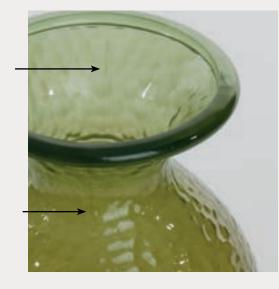
### HAND-BLOWN

These items do not have a visible seam and are in the higher price range.

### HANDMADE

The item features relief or ridges, which are handcrafted. As a result, it falls into a higher price range.







# Agate

Agate is a gemstone from the quartz family. This typically beautifully striped stone ranges from transparent to translucent and sometimes features an irregular pattern. Characteristically, agates are often almond-shaped because they are formed in volcanic gas bubbles.

Tabletops made from agate can be identified by the separate pieces of stone that have been polished into a smooth tabletop.



# Marble

Marble is a natural stone formed by the transformattion of limestone. It is characterized by color variations, veins, and a crystalline structure. Marble is available in various colors. We use marble sourced from India and Italy.

### **INDIAN MARBLE**

Black, white, and gray marble. Usually sourced from India. (Note: not always).

### **ITALIAN MARBLE**

Marble in various colors, sourced from Italy. This is evident from its higher price range.





# Travertine

Travertine is a warm and elegant type of natural stone. Its appeal largely comes from its color tones ranging from beige to a brownish hue. Travertine is a porous natural stone that is highly sensitive to water. Due to its cellular structure, water that seeps in does not easily escape.

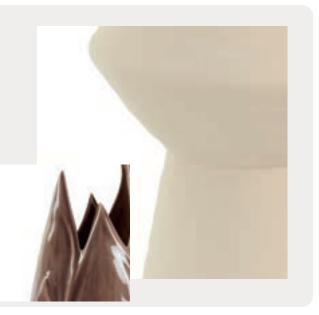


# Ceramics

Ceramics is the collective term for all objects made from baked clay. After being processed, shaped, and dried, the clay is fired into a stone-like matterial: **ceramics**.

Our items come with a matter finish, as well as a glazed finish.

Please note, these items are not waterproof!



# Terrazzo

Terrazzo, also known as granito, is a speckled stone made from leftover Materials from marble and granite, or chips of glass and metal cast in concrete.

This beautiful matterial was once conceived as a solution for those who found marble too expensive. The type of stone has since become extremely popular again.

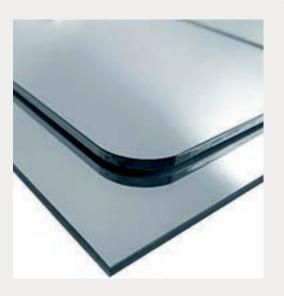


# Mirror

A mirror is essentially just silvered glass. A layer of silver is applied to the back of the glass, which is protected by a cover layer. Because the silver is applied completely flat, it reflects images.

When the glass has a color, it is referred to as "bronze silvered" or "smoke silvered." These are then bronze or smoke-colored mirrors.

Examples of colored mirrors: ESPEJO



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### Wood

All our wooden products are made from FSC-certified wood. However, we are not permitted to use this logo.

### ACACIA

Acacia wood is a solid hardwood sourced from eco-friendly plantations. The artistic characteristics of acacia include its fine grain, flame pattern, and varying color shades. Hairline cracks, wind splits, imperfections, and knots are scars that represent the life of the tree. The wood naturally has a reddish glow; over time, due to UV radiation, the color of the acacia wood will become lighter and warmer.

Some examples include: MIMOSO dining table, QUENZA dining table, YUKI series.

### OAK

Oak wood is one of the most well-known types of wood. It is incredibly strong, hard, and has an authentic yet lively appearance. Despite these properties, it is a type of wood that lends itself perfectly to crafting.

Oak wood can be identified by its yellow-brown to dark brown color and robust appearance. Additionally, oak wood adds a lively character to any piece.

Some examples include: NORI dining table, MYLAU dining table.

### MANGO

Mango wood is a type of hardwood originating from Southeast Asia, particularly India. A mango tree can grow up to about 40 meters in height with a trunk 3 to 4 meters thick. This allows for the production of thick, sturdy planks, making mango wood highly suitable for furniture.

Mango wood has a warm appearance with a light to golden brown color. Each tree is unique, and thus each piece of furniture is unique as well! Additionally, mango wood is an ecologically responsible wood type since the species is not listed as endangered.

Some examples include: MAGNIFERA dining table, LARUS side table, MUDEN series.









# **Wood Finish**

Our furniture and accessories come with a beautiful finish. This enhances the aesthetic appeal of the product and also makes maintenance easier.

### SANDBLASTED

Yes, you can sandblast wood.

Sandblasting is commonly applied to wooden pieces that have been previously painted. Sandblasting wood is considered a very efficient and effective process.

Starting with low pressure using soft media and a steady hand are key elements for successful and safe sandblasting.



### OIL

Furniture made of oiled wood appears slightly darker and warmer in color. The oil is rubbed into the wood surface and penetrates deep into the pores of the wood, resulting in a protective layer.

However, oiled furniture remains vulnerable to stains and rings because the open structure of the wood is preserved.

Proper maintenance is therefore very important! The oil also prevents the wood from drying out and gives the wooden furniture a nice subtle sheen.

### NATUREL

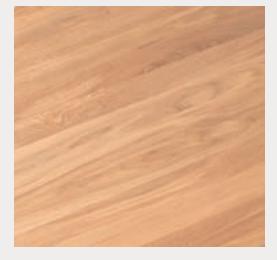
Natural wood refers to wood in its purest form.

This means that the wood retains its natural appearance, and the color and structure of the wood remain visible.

However, this wood is always treated with a transparent finish.

Some examples include: MAGNIFERA dining table, LARUS side table, MUDEN series.





# Bamboo

Bamboo is a type of grass and has an enormous range of applications. Almost everything can be made from bamboo. It is widely used in construction due to its strong properties and is utilized in furniture, clothing, and consumer products.

Bamboo is the fastest-growing plant in the world and primarily requires abundant sunlight to grow. The stems are hollow inside and are periodically interrupted by nodes where leaves attach. Because bamboo is hollow, it can be easily distinguished from rattan.



# Rottan

Rattan comes from the rattan palm, which is a long vine commonly found in the (sub)tropics. Rattan typically comes from plantations specifically set up for its production, but sometimes it also comes directly from rainforests. The thickness of rattan stems varies depending on their origin and growth phase. The stems suitable for furniture usually have a diameter of about 5 to 7 cm. Rattan is often confused with bamboo because they look similar, but rattan is solid, whereas bamboo is hollow



# Seagrass

Seagrass, as the name suggests, is a water plant that grows in saltwater around the world. After harvesting, the plant is mechanically processed into a continuous thread, which varies in thickness here and there. It is a rough matterial and is widely used because it is very strong.

Seagrass is a natural matterial that can be used for weaving hanging lamps and baskets. The production of these baskets and hanging lamps is less environmentally damaging because they generally last longer than other baskets and lamps. Seagrass is therefore a sustainable product!



# Webbing

Webbing is a weaving technique that creates an open structure following a specific pattern. For this weaving, rattan was used. Rattan is a vine from the palm family and consists of a thick bundle of leaf stems inside a strong shell. This was then cut into 'cane webbing' and used to weave into an opening in a piece of furniture: the webbing.

Because webbing is so flexible and easy to cut, it is also a great matterial to incorporate into accessories.

Examples of webbing include: HERWIN, MELAKY.

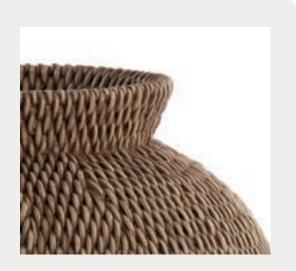


# Resin

Resin, also known as Polystone, is a unique matterial consisting of crushed stone mixed with liquid synthetic resin to create a pourable mixture.

This matterial is not waterproof by default unless stated otherwise.

The Vendie, Valerie, Vedolla, Vedella vases are exceptions to this and are indeed waterproof.

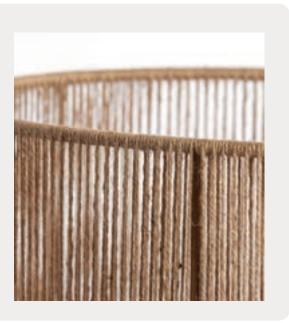


# Jute

Jute, like cotton, flax (linen), and hemp, is a natural fiber. It comes from the jute plant and is the second most used vegetable fiber in the world after cotton. Jute is also known as "golden fiber" because of its golden color and silky sheen. The matterial is exceptionally strong and is also one of the cheapest natural fibers in the world.

Jute is a natural fiber obtained from the stalk of the jute plant (2 types). These types are found worldwide, particularly in (sub) tropical areas.

Examples of jute products: TOSSA, LAVATERA, PITINO, FUGIA.



# Linen

Linen fabric is made from natural plant fibers extracted from the flax stem. Fabrics made from natural flax yarn possess a number of unique properties.

Linen fabric is hypoallergenic and also has antibacterial properties. It is exceptionally strong, has a high moisture absorption capacity, and is breathable as well.



# Teddy

Teddy fabric is a soft and cozy matterial made from a combination of cotton, polyester, and acrylic. This fabric is produced using a warp pile weave technique. This means that loops are woven which are then not cut. Combined with long plush, this results in a cuddly fabric.



# Bouclė

Bouclé is a fabric characterized by loosely woven patterns, threads, and loops made from various Materials. The word "bouclé" is French for "loop." Thanks to its unique weaving technique, this fabric features various textures. Despite its coarse texture, the fabric is actually soft.

Bouclé is very easy to clean with water, making it highly suitable for furniture pieces.



# Velvet

Velvet is a soft fabric made from 100% polyester. The softness of the fabric lends a luxurious appearance. Products made from this matterial instantly create a velvet chic interior style, but velvet also fits well within various other styles.

Velvet is produced by weaving upright polyester loops. These woven loops are then cut, creating short, shiny hairs.



Leather is a matterial derived from animal skin. Leather is not made; it is grown. It is a natural product and is processed through various methods to achieve the desired final product.

There are different types of leather. At our company, buffalo leather is the most commonly used.





# Papier-mâché

The trend towards sustainability includes items made from papier-mâché. As the name suggests, papier-mâché items are handcrafted from a mix of paper and glue. Paper scraps are reused and repurposed into trendy home accessories.

In our products, we differentiate between two types of papiermâché: coarse and fine paper. Please note, these items are <u>not</u> <u>waterproof</u>!

Examples of robust papier-mâché include: GELAN, GARDEZ, KAROTA. Examples of fine papier-mâché include: NORELL, MELIS, TARIFA.



